



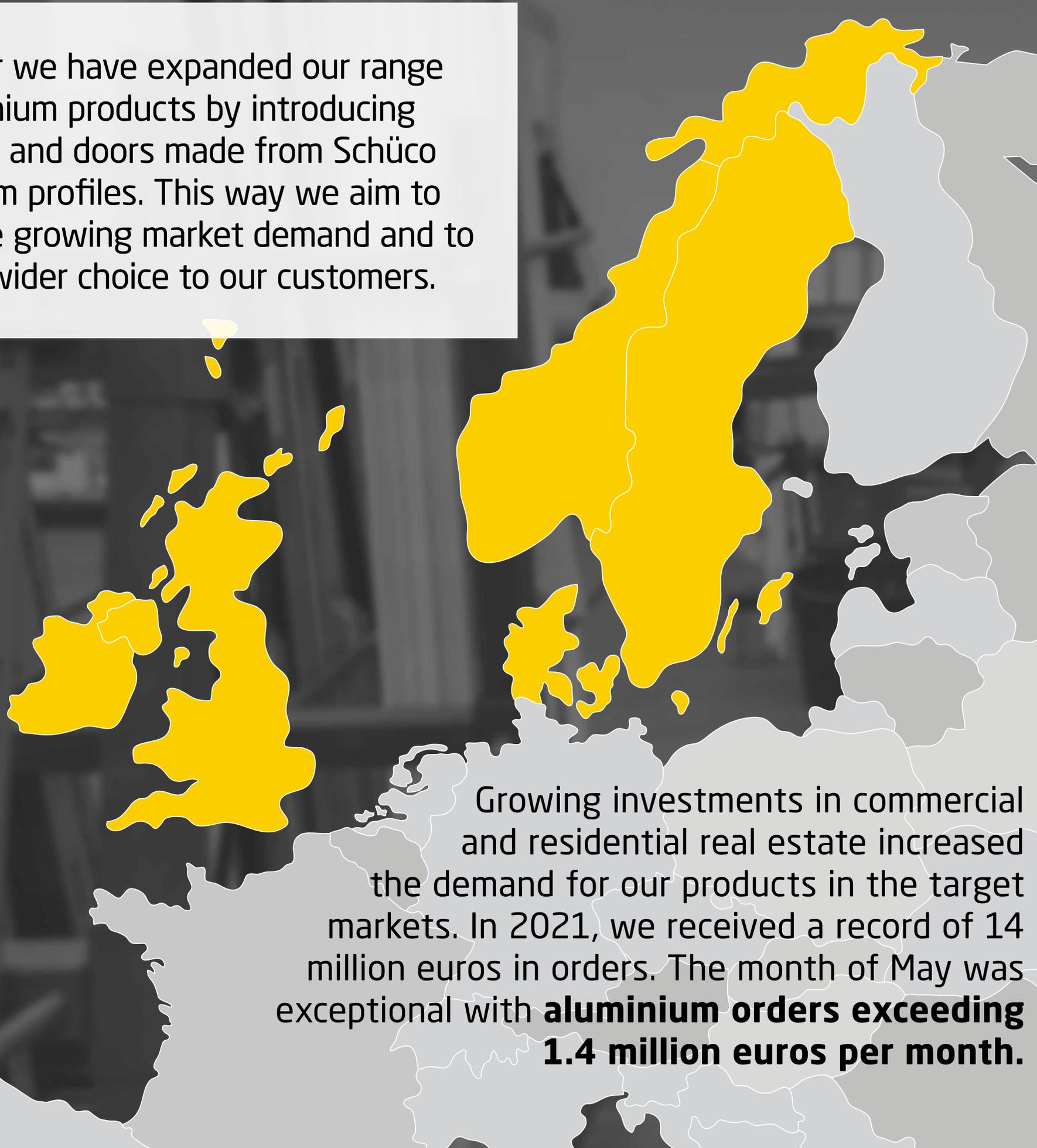
Highlights of 2021

NorDan, UAB

ALUMINIUM

In 2021, we have strengthened our positions in Norway and Sweden and expanded successfully into other markets. We have delivered our first aluminium orders to United Kingdom, Ireland and Denmark. We have finished the certification process of aluminium windows and doors for the Danish market.

This year we have expanded our range of aluminium products by introducing windows and doors made from Schüco aluminium profiles. This way we aim to meet the growing market demand and to provide wider choice to our customers.

A map of Europe with several countries highlighted in yellow. The highlighted countries include the United Kingdom, Ireland, Denmark, Norway, and Sweden. The rest of Europe is shown in light grey.

Growing investments in commercial and residential real estate increased the demand for our products in the target markets. In 2021, we received a record of 14 million euros in orders. The month of May was exceptional with **aluminium orders exceeding 1.4 million euros per month.**

uPVC



We have introduced a fully reversible ALTER window from uPVC.

The window may be laminated from both sides and is a popular solution for renovation projects.

As of this autumn, our Norwegian customers have a possibility to register their uPVC complaints via the general NorDan AS system as for other products.

In October, we participated in one of the largest exhibitions in the construction sector **Bygg Reis Deig 2021** in Norway. At the NorDan stand, we presented the inward opening ARCTIC series uPVC window. The exhibition also featured our HelAlu series aluminium windows, entrance doors and sliding systems. ■



CHALLENGES



Disruptions in the supply chain did not spare us. The shortage of raw materials resulted in delays in their supply, as well as longer production and delivery times. Prices of raw materials have also increased. The supply situation stabilised in autumn and we will finish the year with Delivery on Time above 90% ratio. At the moment, our delivery and production times are getting shorter and are among the best in the market.

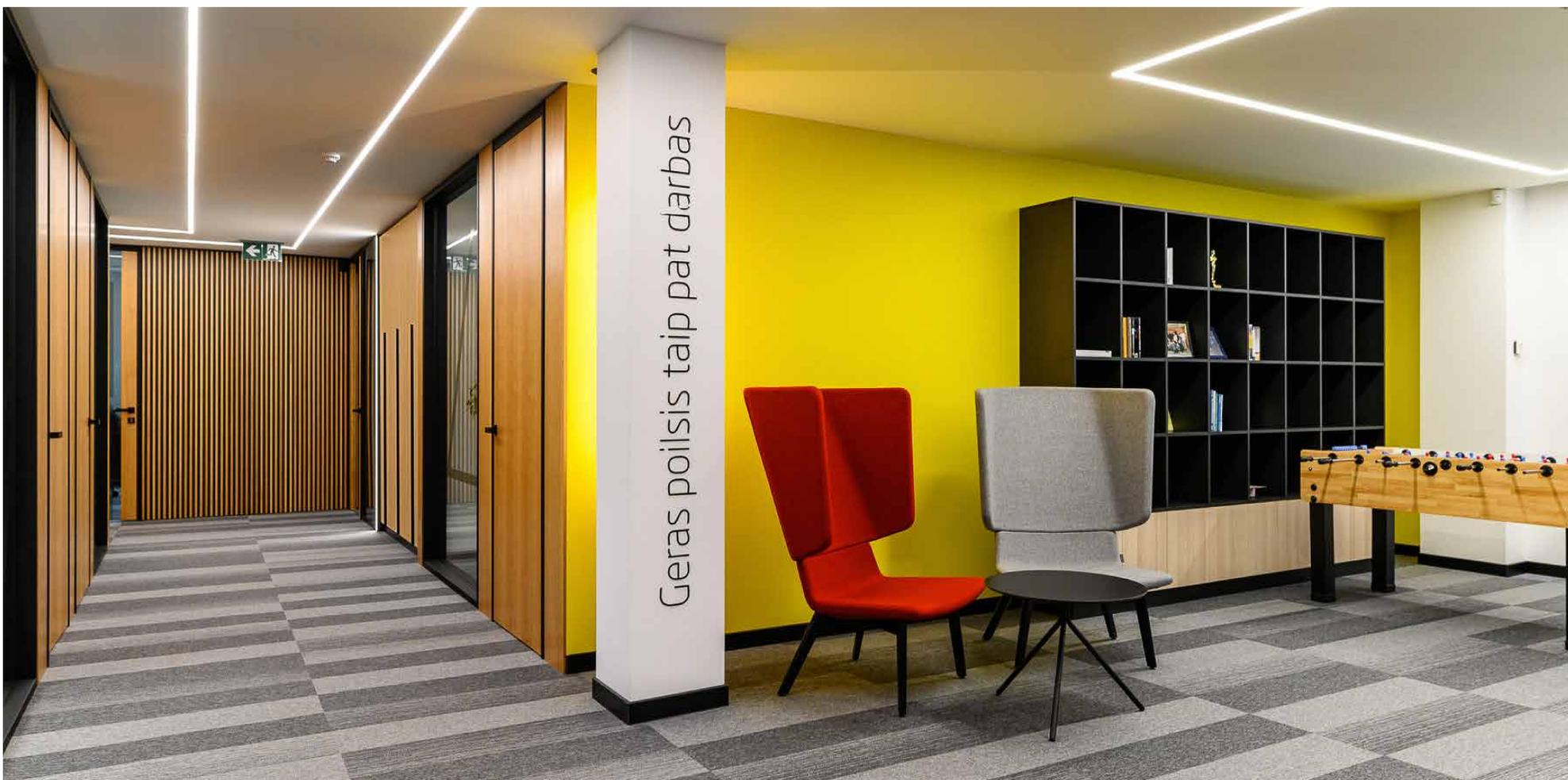


COVID-19 did not have significant impact on the activity of the company, the situation remains stable. Almost all employees have immunity against the COVID-19 infection. Therefore, the daily working environment poses significantly lower risk than a year ago. ■

INVESTMENTS



We have kept up our investments and delivered a number of important projects in 2021. In spring we moved to a new office. In summer we have completed the renovation of production facility and the reconstruction of our courtyard. Finally, we have built a 1000 m² warehouse in the renovated territory. ■



MEMBERSHIP, SUPPORT



NorDan, UAB is becoming more and more involved both in business and the Mažeikiai town communities. We have become a member of Norwegian-Lithuanian Chamber of Commerce in May.

We also continue our cooperation with the Mažeikiai football club Atmosfera. In summer, the first children football championship was organised to win the NorDan cup. We have also sponsored to the establishment of the first girls' football team in the club's history. ■

